

# The Principles of Performance Management

In any organisation, the traditional model of strict command and control wastes a significant amount of time and money. Mutual trust, employee motivation and readiness to perform can easily be undermined. Performance management, on the other hand, offers a different, much more effective approach.

In formal terms, performance management involves the achievement of performance targets through the effective management of people and the environment in which they operate. It's about setting achievable goals for the organisation and targets for individuals and teams.

Course	Module Number	Module Name	Pass % Required
The Principles of Performance Management	1	The Course Structure	N/A
The Principles of Performance Management	2	Definition and Benefits	70
The Principles of Performance Management	3	Successful Performance Management Planning	70
The Principles of Performance Management	4	Setting Goals, Objectives and Targets	70
The Principles of Performance Management	5	Implementation	70
The Principles of Performance Management	6	Motivation	70
The Principles of Performance Management	7	Evaluation, Monitoring, Feedback and Coaching	70

## Recommended System Requirements

- Browser: Up to date web browser
- Video: Up to date video drivers
- Memory: 1Gb+ RAM
- Download Speed: Broadband (3Mb+)

**Duration:** 55 minutes (*Note: This is based on the amount of video content shown and is rounded off. It does not account in any way for loading time or thinking time on the questions.*)